



KINETICS GROUP

making IT work for you

IT is an annoying expense.

**The best businesses use IT as
a competitive advantage.**

**IT providers speak a
different language.**

**IT discussions should be
about business problems,
not technology.**

**Staff complain
more about IT than
just about anything else.**

**Effective IT transforms
people's work lives,
making better businesses.**

**I need a specialist
cloud IT provider.**

**Experienced IT providers
use cloud as a means to
an end, not the end itself.**

**We moved to the cloud
but nothing really changed.**

**The Cloud gives us new
ways to work, share and
communicate that really
make a difference.**

**Your IT partner needs to
do more than simply keep
your 'IT lights on'.**

**They need to make your
business more successful.**

IT doesn't need to be big or expensive. Sometimes it is simply a matter of using the available tools properly.

IT should never be just about infrastructure (which is simply a means to an end).

IT should always be about outputs (the things that make you faster, leaner and more competitive).

But the key to getting outputs are people (if they can't use the infrastructure, you don't get your output).



1. DEFINE

What outputs you want.



2. PROVIDE INFRASTRUCTURE

(hardware and software)
To achieve those outputs.

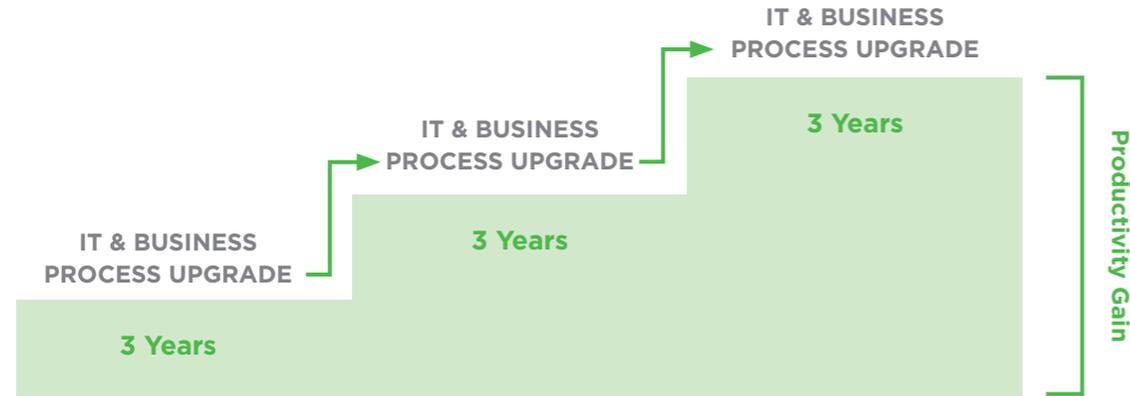


3. TRAIN YOUR PEOPLE

To deliver the outputs using
the infrastructure.

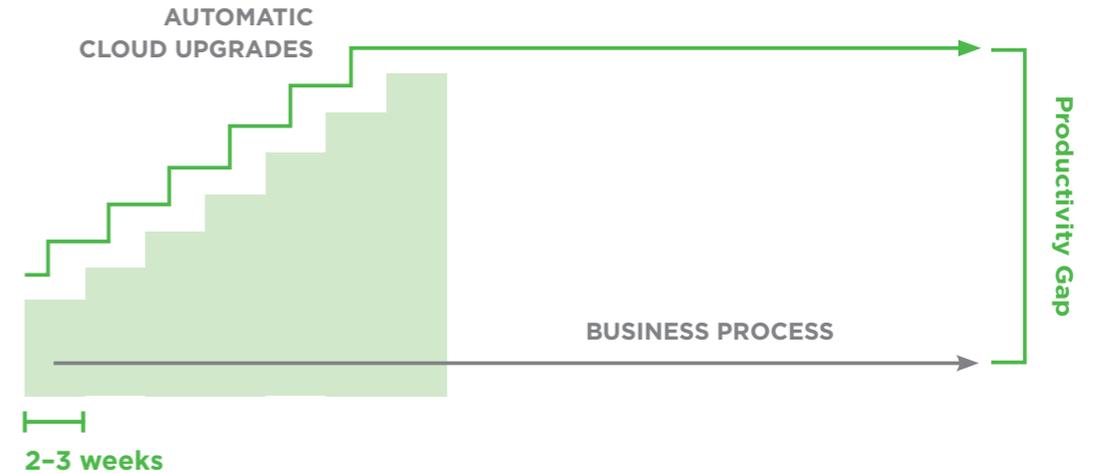


BEFORE CLOUD IT



Productivity gains were achieved every few years, with planned upgrades and user training to achieve new outputs.

AFTER CLOUD IT



Cloud software updates automatically, but your process and people don't. Unlock the benefit of continuous new cloud features and tools with advice, business process improvement and training.

HOW WE CAN HELP YOU



Advisory Services

EXPERT ADVICE FROM IT PROFESSIONALS

From advice on new business software selection, IT organisation structure, improving business efficiency or reducing costs through IT and best practice reviews, we can provide project or part-time IT manager support.



Fit-for-business Computer Coaching

RE-THINKING HOW IT TRAINING WORKS, FOR YOU

Your teams, at your place, our coaching maximises user computer productivity by working at user's own desks, so they learn while working. No travel time lost, we come to you to train in software like Word, Excel, SharePoint, Skype and PowerPoint... among many others.



Cloud and Hybrid Solutions

DO MORE, PAY LESS WITH MICROSOFT OFFICE 365 AND KINETICS

Our award winning BA365 service combines Office 365 with the services you need to start and the support you need to keep your IT running at its best. We configure your Office 365 environment, migrate your data, coach you and your staff and maintain your devices.



Proactive Network Maintenance

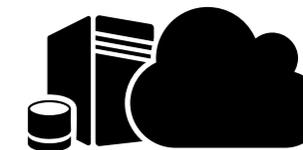
PREVENT NETWORK FAILURES, ENSURING RELIABILITY OF YOUR CRITICAL IT ASSETS

We enable you to focus on your core business functions by taking the worry out of owning a computer network. Kinetics KARE has a range of plans designed to put you in control of your IT. No matter what your budget, we've got an option for you to enjoy worry-free IT.



OUTPUTS

Advisory Services.
Best Practice Reviews.
Business Intelligence.



INFRASTRUCTURE

Implementation and proactive maintenance for on premise, mobile and cloud infrastructure.



PEOPLE

Onsite productivity training.
SharePoint setup and coaching.



DON'T JUST TAKE OUR WORD FOR IT

Across more than 200 customers
we support over 5,000 users.

New Zealand is a country of small business – 95% of companies having less than 20 staff. They need the same high quality outcomes that our largest corporates demand and that's the Kinetics difference.

It's no accident we've won the Microsoft NZ Small Business Award more often than any other IT Partner and were the first NZ company to win the Microsoft Worldwide Partner Awards in the Small Business category and winner of the 2017 Microsoft New Zealand Partner of the Year Award.



CLIENT FEEDBACK

“Kinetics brought a large pool of knowledge across a broad range of companies and markets that assisted us to reduce the time to market of solutions and infrastructure implementations.”

Truby Gravatt | Group IS Manager | Jacobsen Flooring

“When we needed to be more flexible, collaborative and mobile, we asked Kinetics to help. We’re now swapping information more, sharing information and looking after it better.”

John Pagani | External Relations Manager | New Zealand Oil and Gas

“Kinetics have come into our business and not only stabilised all our systems but have completed 2 major infrastructure upgrades on time and on budget. They are easy to deal with and technically excellent.”

David Tombs | Chief Operating Officer | Debtworks

“The Heart Foundation have partnered with Kinetics as our infrastructure and helpdesk provider for over 15 years. Over this time we have built up a relationship all around transparency, action, follow up and action again. This has allowed us to remove IT as a barrier so that we can have all focus on what matters – stopping Heart Disease.”

Shaun Williams | Information Systems Manager | Heart Foundation

WHO WE ARE

In a nutshell

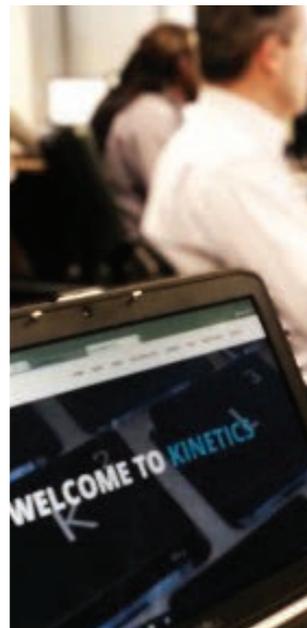
Kinetics is an award winning IT support and solutions company, with a range of options to meet your requirements for value and confidence.

So many awards...

Microsoft NZ's 2017 Country Partner and Cloud Productivity Partner of the Year, and 2013 global winner of Microsoft's Small Business Partner of the Year.

The most certified

We have more Microsoft certifications than any other IT company supporting medium sized business.



Stable management

Managed by the owner and founder, Andrew Hunt, with a long serving highly experienced management team.

We've seen it all

Since 1996 we have evolved, grown and matured with the IT industry to help our clients stay ahead.

Over 25 engineers

We have the capacity and expertise to support your business IT requirements.

We'd love to talk

Find out how we might solve your business needs by getting in touch.

AWARDS

Microsoft Partner

2017 Partner of the Year Winner
New Zealand



Microsoft Partner
2013 Partner of the Year **Winner**
Small Business
Worldwide Winner 2013

WE BELIEVE

**that businesses run best when they
have great IT that works for them.
So we make IT work for our clients.**

WE ARE ON A MISSION

**to help organisations be the best they
can be, doing what they didn't know was
possible through technology that works
so well and is so easy to use, it's invisible.**

WE MAKE SURE

...you have the right IT

...it works properly

...and everyone knows how to use it

We make sure you have the right IT
We make sure it works properly
We make sure everyone knows how to use it

We make IT work for you

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Microsoft
Partner

2017 Partner of the Year Winner
New Zealand

